## VIETNAM NATIONAL TOBACCO CORPORATION HOA VIET JOINT STOCK COMPANY

SOCIALIST REPUBLIC OF VIETNAM Independence – Freedom - Hapiness

No.: 56 /CPHV-TCKT

Dong Nai province, Jan 20th, 2025

For explaining Income Statement Q4/2024

To: Hanoi Stock Exchange

1. Issuing company: HOA VIET JOINT STOCK COMPANY

2. Trading name : HOA VIET JOINT STOCK COMPANY

3. Headquarters : Long Binh ward, Bien Hoa city, Dong Nai province

4. Telephone : 0251 3981631 Email: hoaviet@hoavietjsc.com

5. Explanation:

According to Clause 4, Section 14, Article III of Circulars 96/2020/TT-BTC issued on November 16<sup>th</sup>, 2020 by the Ministry of Finance, Guidance of Financial Disclosure in secutities market, which has been effective since January 1<sup>st</sup> 2021. We are explaining the difference between Net profit Q4/2024 and Q4/2023 that is greater than 10%.

Particulars	Q4/2024 (VND)	Q4/2023 (VND)	Difference between Q4/2024 and Q4/2023	
			Amount (VND)	%
Sales Revenue	276,449,543,160	156,491,076,740	119,958,466,420	76.66%
Profit before tax	4,446,341,574	4,614,093,461	- 167,751,887	- 3.64%
Net profit	3,421,068,420	3,616,039,695	- 194,971,275	- 5.39%

Explanation: In comparison between Quarter 4/2024 and Quarter 4/2023, Sales Revenue increases, but Cost of sales also increases. As a result, Profit before tax and Net profit go down.

We would like to send the explanation to Hanoi Stock Exchange and our shareholders.

Sincerely./.

## Receivers:

- As mentioned above;

- BOD, BOS;

- Save: CO, DOA.

Luong Huu Hung